



DENNIS COMMUNITY PRESERVATION COMMITTEE APPLICATION:
CAPE AND ISLANDS VETERANS OUTREACH CENTER: VETERANS HOME IN DENNIS
MAY 5, 2020

Contact Info:
Regina Giambusso, Executive Director
Cape and Islands Veterans Outreach Center
247 Stevens Street
Hyannis MA 02601
508-778-1590

SYNOPSIS

1. Project Title:

The Veterans Home in Dennis

2. Organization Name:

The Cape and Islands Veterans Outreach Center, Inc.

3. Amount Requested from CPA Funds:

\$250,000

4. Purpose:

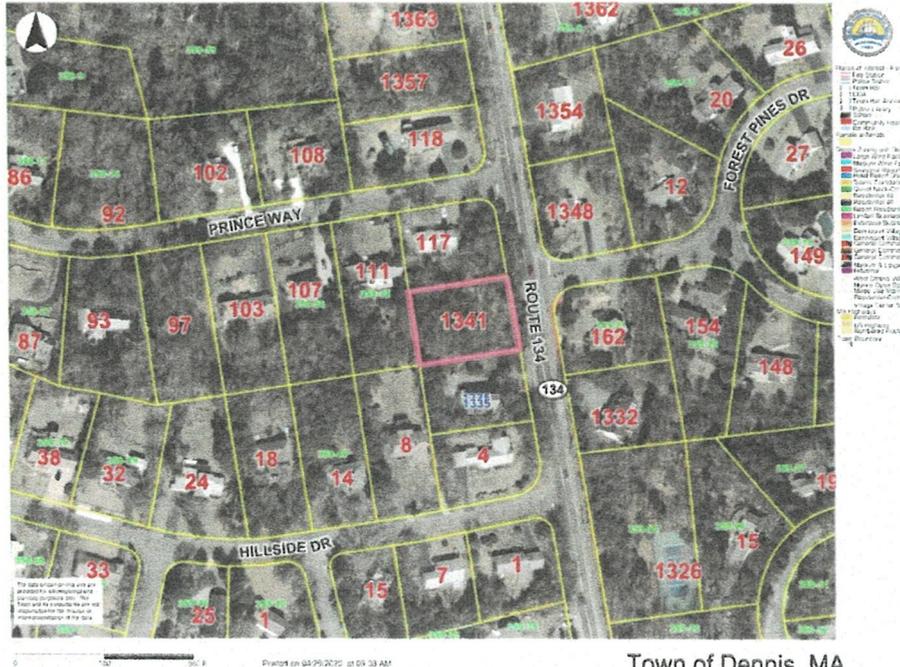
Community Housing

5. Project Site:

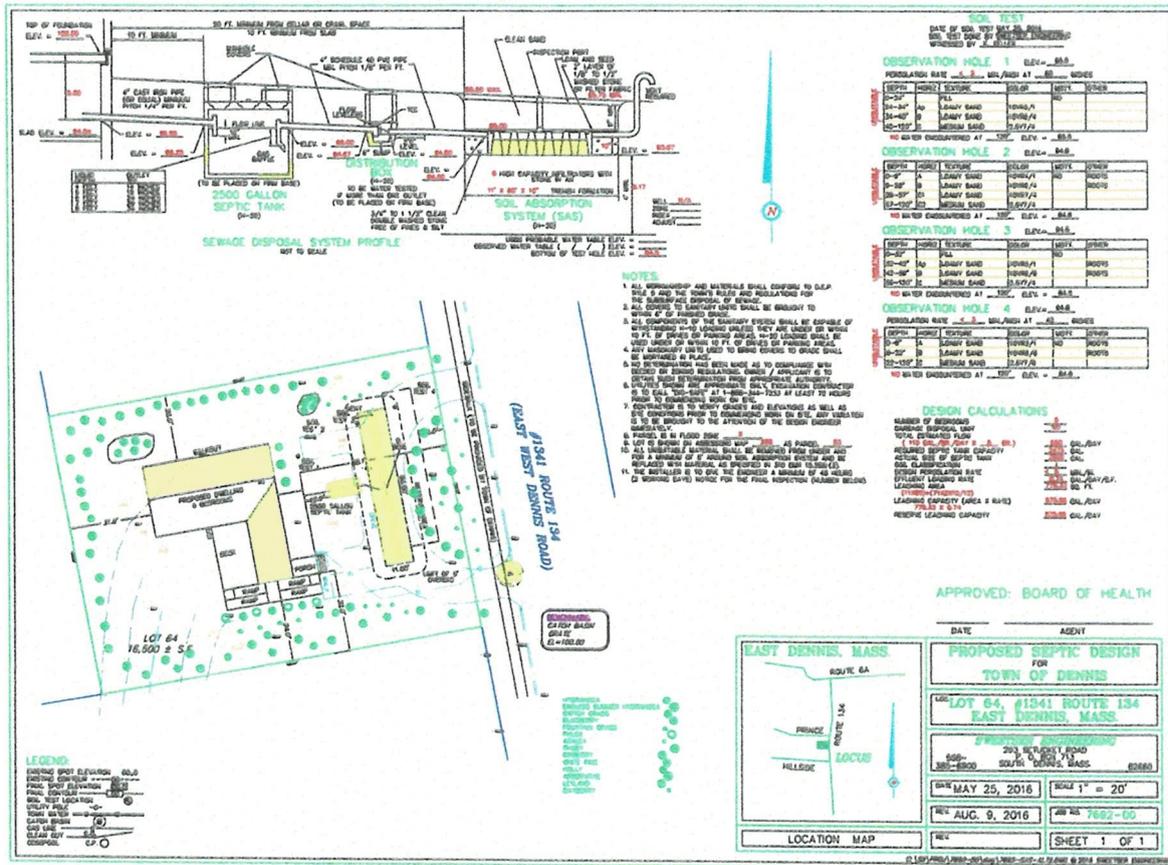
1341 Route 134, Dennis Assessors Map 359 Parcel 53. Zoning District R-40, Lot Area 16,500 sf.

The home will be located on a town owned lot, gifted to the town in 1990 for general municipal purposes, on Route 134 within a short walk to businesses at the intersection of Route 134 and Route 6A. The property is located at 1341 Route 6A, between Prince Way and Hillside Drive.

Locus Map:



Approved Site Plan:



6. Synopsis of Project:

The Cape and Islands Veterans Outreach Center has been selected by the Dennis Board of Selectmen to construct and operate the Dennis Home for Veterans. The home will serve five homeless veterans with multiple supportive services designed to stabilize them emotionally and financially. The ultimate two-year goal is to empower the veterans to transition to, and sustain their own independent rentals.

The Town generously provided the land and a \$200,000 Community Preservation Grant in 2016 for this project. Initially, the Town had planned to develop the home with the help of many local contractors who were willing to donate both labor and materials. Once built, the home would have then been turned over to the Cape and Islands to own, manage and service the veteran residents.

Later, however, the Town recognized that it would be more appropriate for CIVOC to be named developer, as its 501c3 status allowed it to receive donations and provide tax deductibility options to the donors of materials and labor.



CIVOC then submitted a second RFP to the Town, waited for the four-year land court hearings to end, (the cost of which the Town generously absorbed), and began the far more complicated and expensive role of Developer than it had originally anticipated. CIVOC also initiated seeking funding, hiring consultants and a general contractor, and reaching back out to original donors.

Even prior to the current COVID-9 health crisis, many of the original donors were found to be in different financial situations than they were four years ago, and understandably, many had to either withdraw or modify their offers. And now faced with the introduction of the COVID-9 Virus and the corresponding economic shutdown, the availability of donations has become even more scarce.

We have therefore broadened and diversified our search for available funding.

APPLICANT INFORMATION:

7. Project Title:

The Veterans Home in Dennis

8. Organization Name:

Cape and Islands Veterans Outreach Center, Inc.

9. Address, Phone, Fax, Website, Contact

247 Stevens Street, Suite E, Hyannis, MA 02601

P. 508-778-1590, Fax 508-778-1094

Website: www.capeveterans.com

Contact: joe@capeveterans.com

10. Federal Tax Identification Number:

██████████

11. Primary Contact Person(s) & Secondary Person (titles, telephone numbers, and e-mail addresses):

Regina Giambusso, Executive Director, 508-778-1590, gina@capeveterans.com

Joe Taylor, Incoming Executive Director, 508-778-1590, joe@capeveterans.com

12. Primary Contact Person & Secondary Person who can approve and receive the funds

Regina Giambusso, Executive Director, 508-778-1590, gina@capeveterans.com

Joe Taylor, Incoming Executive Director, 508-778-1590, joe@capeveterans.com

APPLICANT BACKGROUND:

13. History

The **Mission** of the Cape and Islands Veterans Outreach Center has always been to deliver a comprehensive menu of essential, life altering and life sustaining services which will empower veterans to achieve a lasting reintegration into their families and the communities for which they have sacrificed.





CIVOC, originally incorporated the *Nam Vets Association of the Cape and Islands* is a non-profit 501c(3), veterans service organization incorporated in 1983. It was founded in 1980 by nine Vietnam veterans as a place where they could gather and be among fellow veterans who shared the same life experiences. In 1993, it moved to an office location on Main St. in Hyannis, MA. The Cape and Islands Veterans Outreach Center, dedicated to the mission of “Vets helping vets,” has been providing veterans and their families with much needed services for 36 years.

From its initial incorporation, the Outreach Center has been contracted by the Department of Veteran Services to provide veterans with assistance with claims, enrollment in the VA Health Care system, referrals, mental health services for individuals, groups and families, VA Home Loan assistance, food pantry services, holistic therapies to address pain and anxiety, and community outreach events to broaden the awareness of veteran issues in the general public.

In 1996, transitional housing services were added. The Homestead I Single Room Occupancy Transitional Housing Program started with 10 residents. In 2007, it acquired a second house, the Homestead II SRO, providing an additional six veterans with transitional housing.

In September of 2012, the former Doreen Grace Brain Center located in New Seabury, MA, was gifted by the Grace family to the Cape and Islands Veterans Outreach Center. CIVOC uses the building to augment its Stevens Street office and hosts many outreach events which include such conferences as “Police Interactions with Veterans in Crisis,” and a “Mental Health Symposium for Civilian Providers of Veterans”. The building also became the location of our implementation of a new program of holistic therapies such as yoga, massage, acupuncture, and chiropractic, all of which are offered at no cost to veterans, and intended to address the common issues of pain and anxiety in the veteran population

In 2013, the SSVF Program, a federally funded initiative to prevent homelessness for very low income veterans and their families joined the Cape and Island Veterans Outreach Center. Since the program’s inception in September of 2013, it has helped 903 clients to avoid homelessness by the provision of funds for rental arrears, the first month and security deposits for newly found rentals, and, in some cases, the vehicle repairs and childcare needed to support sustained employment and stable housing.

This SSVF program is the last program component we use to transition the residents in our housing programs to their own permanent housing. The residents of the Veterans Home in Dennis will have access to this same program when they feel ready to move out into a home of their own.

CIVOC’s current location is 247 Stevens Street, Hyannis, directly behind the VA’s Community Based Outpatient Clinic, where we moved in 2017 in order to contribute to centralizing veteran services for the greater convenience of the veteran population.

Our current **Vision** is to end veteran homelessness on the Cape.





13. Names of governing board, trustees or directors:

Officers

President: LT COL William Burke, USA, Retired
 Vice President: LT COL Michael Dunford, USMC, Retired
 Secretary: LT COL Dwayne Turmelle, USAF, Retired
 Treasurer: William Blaisdell, USA, Vietnam Veteran

Members at Large

BRIG GEN Jimmy Dishner, USAF, Retired
 MAJ Gregory Quilty, USMC, Retired
 LT COL Donald Lynde, USA, Retired
 SSGT Robert Cyrklis, USMCR, Retired
 Colonel Robert Kilmartin, USMC, Retired
 James Seymour. USNR, Retired, Advisor, AFLAC

Honorary Members

Mark Goldberg, USA, Vietnam Veteran
 MAJ GEN John Brennan, USAF, Retired
 Gwen Errhalt, Communications Director, Willowbend Country Club
 Ann Skopek, MD, Pleasant Bay Nursing and Rehabilitation Center
 Wayne Soares, Actor, comic, television host, & Veteran Advocate
 LCPL Forrest Thorpe, USMC, Retired

14. Summary of comparable projects completed:

CIVOC's Programmatic Experience with Housing Services

The services delivered to the residents of Veterans Home in Dennis by the CIVOC staff will mirror the Transitional Housing Program that we have been delivering since 1993. A resident's stay begins with the development of a service plan intended to address the resident's individual needs. That service plan will be the basis for their weekly case management meeting which will monitor the resident's progress in the areas of education, employment and independent housing.

The case manager will also facilitate the resident's access to a Veteran Service Officer who will assist them in securing Chapter 115 and disability benefits. The case Manager will also facilitate the introduction to a HUD/VASH social worker who will enter the resident into the VASH voucher system (a VA subsidy for their future independent rentals) and into the SSVF program which will pay for their future security deposit as well as moving expenses when they are ready to move on.

While accessing all of these services, the residents will also be clients of our food pantry, of our





counselors, and of our holistic therapies program.

Development Experience

William Burke - Cape and Islands Veterans Outreach Center Board - President: LTC Burke was commissioned a 2nd LT, Corps of Engineers, in June 1969 after graduating from Boston College. During a 21-year career he had numerous assignments culminating as the Engineer for the Berlin Command, Berlin, West Germany. Awards included Legion of Merit. He completed an MBA from Babson College and a Master in Civil Engineering from Worcester Polytechnic Institute during his career.

Following retirement from the Army in 1990, he was selected as the Public Works Director for the Town of Marshfield MA, where he managed the organization from 1990 to 1995. In 1995 he was selected by the quasi-public agency, Mass Development, to be part of the 200-million-dollar project to redevelop the former Fort Devens, where he was promoted to Executive VP for the redevelopment project. As Executive VP for Devens Operations he was responsible for all municipal functions, engineering design and planning for all infrastructure construction and local public relations for the redevelopment.

Voikos Construction Management - Clerk of the Works/Owners Rep: With an extensive background history that encompasses design development efforts, estimating, oversight of field operations, project management, safety and business development, Andy Voikos brings a seasoned and individualistic approach to this project.

Andy has demonstrated the leadership to drive right to the core of issues, and to move construction teams forward in a positive, productive, and timely manner. They have worked on some of the most sophisticated and complex construction projects in the United States. Having been in the construction industry since the early 1970's, they have gained the respect of clients and design/construction teams alike.

Having worked as General Manager and Senior Vice President for the construction division of one of the largest builder/developers in the Northeast, Andy has first-hand knowledge of the efforts required to push a project through design development, get it into the ground, and then completed.

Cape Associates, Inc.: Cape Associates, Inc. was established by Lester F. Langhans, Jr. in 1971. From three employees to more than 120 fulltime, year-round employees, the company has grown to be one of the largest builders on Cape Cod. In 1978, an office, warehouse and shop encompassing more than 5,000 square feet was constructed at their present site in North Eastham. In 2013/2014 they built the Michael H. Cole Building to accommodate their continued growth over the past 47 years.

Cape Associates currently works throughout Cape Cod, from Plymouth to Provincetown and Nantucket, and have been the recipient of countless local awards within the construction industry.

Matt Young – Cape Associates, Inc. Project Manager: Matthew Young joined Cape Associates in 2019 and manages commercial and residential projects ranging from \$10,000 to more than \$3,000,000 in scope through the Yarmouth Port office. Matthew's long history of project experience and enthusiasm for excellence makes him an integral member of the management team. His work includes large international hotels as well as residential and commercial renovation work in the Boston metro area.



Matthew was in the USAF (United States Air Force) for 10 years in support of Operation Desert Storm/Shield as the Crew Chief on a C-130 in charge of all of the aircraft's maintenance.

Community Economic Development Assistance Corporation: CEDAC is a public-private community development finance institution that provides financial resources and technical expertise for community-based and other non-profit organizations engaged in effective community development in Massachusetts. They have been working with us in accessing development consulting.

15. Project Concept:

To house five homeless veterans in a single-family home that is completely integrated into the community and to deliver services that assist in stabilizing their personal lives with the ultimate goal of their eventual departure and independent living.

16. Project Goals/Objectives:

Program Goals

The program component will follow CIVOC's 34-year Transitional Housing Program model with the goal of providing the following services:

- Counseling and Mental Health support
- Case Management: weekly meetings and bi-weekly group meetings
- Food Pantry
- Supportive Services for Veteran Families
- Employment Services: partner with Veteran Representative at Mass Hire
- Disability and Financial Aid: Connection to the Veteran Service Officer for VA Disability applications and Chapter 115 benefits
- Healthcare: Enrollment in the VA healthcare System
- Holistic Therapies: Management of pain and anxiety issues
- As well as: Community Service, Financial and Nutritional counseling, and monthly prescription monitoring by a Registered Nurse

Project Objective

The project objective is to provide supportive housing to homeless veterans on Cape Cod with the final goal of stabilizing the circumstances of their lives so that they are empowered to eventually move forward into their own independent and sustainable living situations.

In March 2020 construction began on a 3,500 sf, five-bedroom, five-bath home in Dennis. Located at 1341 Route 134, this home will be the location of the Supportive Housing Program which CIVOC has been implementing since 1996.

Since the long-awaited beginning of construction of this project is finally a reality, our current sights are on the end of this year (2020) to begin housing homeless veterans in this new

home.

17. Describe any legal issues, ramifications, impediments about this project, if any:

The project was initially and significantly impeded by a four-year land court case in which an abutting neighbor continued to claim that he was being harmed by the project. Each of his claims were eventually dismissed, and CIVOC and the town were given the go ahead to proceed with this long awaited project.

The unfortunate outcome of that delay was that the original enthusiasm among community contractors in various trades and professions was significantly, and understandably diminished. Situations had changed, the economy had changed and the ability to donate had changed for many.

Originally slated to be the recipient, owner and service provider of the constructed building, the Cape and Islands Veterans Outreach Center was tasked this year with becoming the developer of the property and assuming all responsibilities associated with that role in the project. This has been a significant challenge for our staff of six, and a Board of Directors composed of all volunteers.

And then there came COVID. Every possible aspect of our construction goals and our financing have been and will continue to be impacted, and the need for this home will become even greater.

In order to meet our challenges, we had, of course, the original \$200,000 grant from the CPC. In addition, we have secured a \$200,000 line of credit from Cape Cod Five. We have applied to many local foundations including the Cape Cod Five Foundation, the Cape Cod Cooperative Bank Foundation, and the Home Depot Foundation. We are also seeking an Affordable Housing Trust grant from the Town of Barnstable.

We come now again to the Dennis CPC for a second grant, not only to assist in closing our current gap in financing, but also to bring us to the level of funding necessary to access the first grant. This would allow us to continue the momentum we have once again begun to build and gain from. Finally, our ultimate goal in all of our searches for financing is to enter into our management and provision of services to this home without draining our already tight budget with an existing debt on this house.

18. Describe how this Project accomplishes the goals and objectives of the CPA:

This Project accomplishes the goals and objectives of the CPA by having a laser focus on the criteria for Community Housing. The Project helps to provide a home for veterans who are currently living on disability or other housing vouchers. All residents will qualify as low-income residents and are, generally, below the area poverty limits.

The Veterans Home in Dennis involves the construction of a new building on a town owned site that was gifted to the town for general municipal purposes. This Project also maintains the character of existing neighborhoods by complying with the Old King's Highway Historic District Committee regulations and is harmonious in size and scale with the surrounding neighborhood.

Additionally, this Project increases number of units in affordable housing inventory by five units as each bedroom suite will count as an individual unit, much like the FORWARD project, while promoting

diversity in housing stock through SRO units exclusively available to an underserved population. The Veterans Home in Dennis promotes a socioeconomic environment that encourages a diversity of income, ethnicity, religion and age due to residency, as well as programs and services provided, having no barriers to participation with the only prerequisite being veteran status.

Finally, the Project ensures affordability in perpetuity due to 5 project-based vouchers being secured and attached to this Project for the life of the property. Need based vouchers supplement the veteran residents' ability to pay a rental fee and this financial support offsets operational and case management costs, therefore being a critical key to the long-term sustainability of the project.

Our goal is to provide a place to live for five local veterans by the end of 2020.

19. Describe how this Project is relevant to the current and future needs of Dennis:

In 2018 Dennis had an estimated 1,235 veteran residents according to Census data.

This Project is suitable to the current and future needs of the Town of Dennis because it will provide access to diverse programs and services to an existing population, that is growing in size and need, as certain veteran demographics become more vulnerable to the issues the contribute to homelessness.

As with the town's successful motel conversions at Dennis West and the Plantation, this Project will provide an alternative to living in a shelter, and in this case, serve a very specific target population. 6.9% of the current veteran population in the Town of Dennis live in poverty. This growing number of town residents would be eligible and possibly in need of the services and programs provided by the Cape and Islands Veterans Outreach Center at the Veterans Home in Dennis

Census data gives us the following insights:

- Estimated Veteran Population in the Town of Dennis: 1,235 veterans
- Percentage of the veteran population that is under the age of 65: Roughly 10% (160)
- Percentage of the veteran population that is over the age of 65: Roughly 87% (1,075)
- Total Veteran Population with disabilities: 467 (37.8%)
- Total Veteran Population living in poverty (\$12,140 individual annual income): 86 (6.9%)

20. Describe how this Project relates to the Dennis Local Comprehensive Plan:

The Dennis Comprehensive Plan directs the town to push forward towards meeting the State's affordable housing target. The Dennis Affordable Housing Action Plan similarly directs the town towards an ambitious program to create affordable housing. This project once completed, like the CPC funded project by FORWARD, will provide another opportunity for the Town of Dennis to provide for an especially deserving, at risk, portion of our community.

Finally, this housing model has been found to be cost efficient. This increased efficacy in case management services to prevent homelessness and achieve housing stability allows for a financially viable solution to be implemented in the communities in which the clients live, in the areas where those clients are more densely located.



PROJECT IMPLEMENTATION & BUDGET

21. Total CPA Funding Request:

\$250,000

22. A Financial Plan, which must include a line item project budget:

See attachment at end of application

23. & 24. Evidence of Interest from Potential Donors:

Applications Submitted

- First Citizens Bank
- The Cape Cod Five Charitable Foundation
- The Cape Cod Cooperative Bank
- The Home Depot Foundation

Applications in Process

- Barnstable Affordable Housing Trust
- Yarmouth Affordable Housing Trust
- Knights of Columbus
- The Connors Family Foundation
- DAV Charitable Trusts
- The Woodruff Foundation

25. For Community Housing Projects, a “sources and uses of funds” exhibit:

Please see attachment

SUPPORT DOCUMENTS

26. Letters of support from community organizations or other such sources:

(In Process and to be delivered to the committee upon receipt)

- Senator Julian Cyr
- Representative Timothy Whelan
- Director of Barnstable County Veteran Services, Major Greg Quilty, USMC (Ret)
- Matt Cole, President Cape Associates



**27. References:**

- Beth Albert, Director of Barnstable Human Resources
- Lorri Finton, Director, Barnstable Housing Authority
- Kristen O'Malley, President and CEO, Cape Cod Foundation

28. Other relevant materials specific to the Project:

See the following pages.

29. Copy of most recent US Income Tax Form 990:

See attachment.

30. Certificate of Non-Collusion:

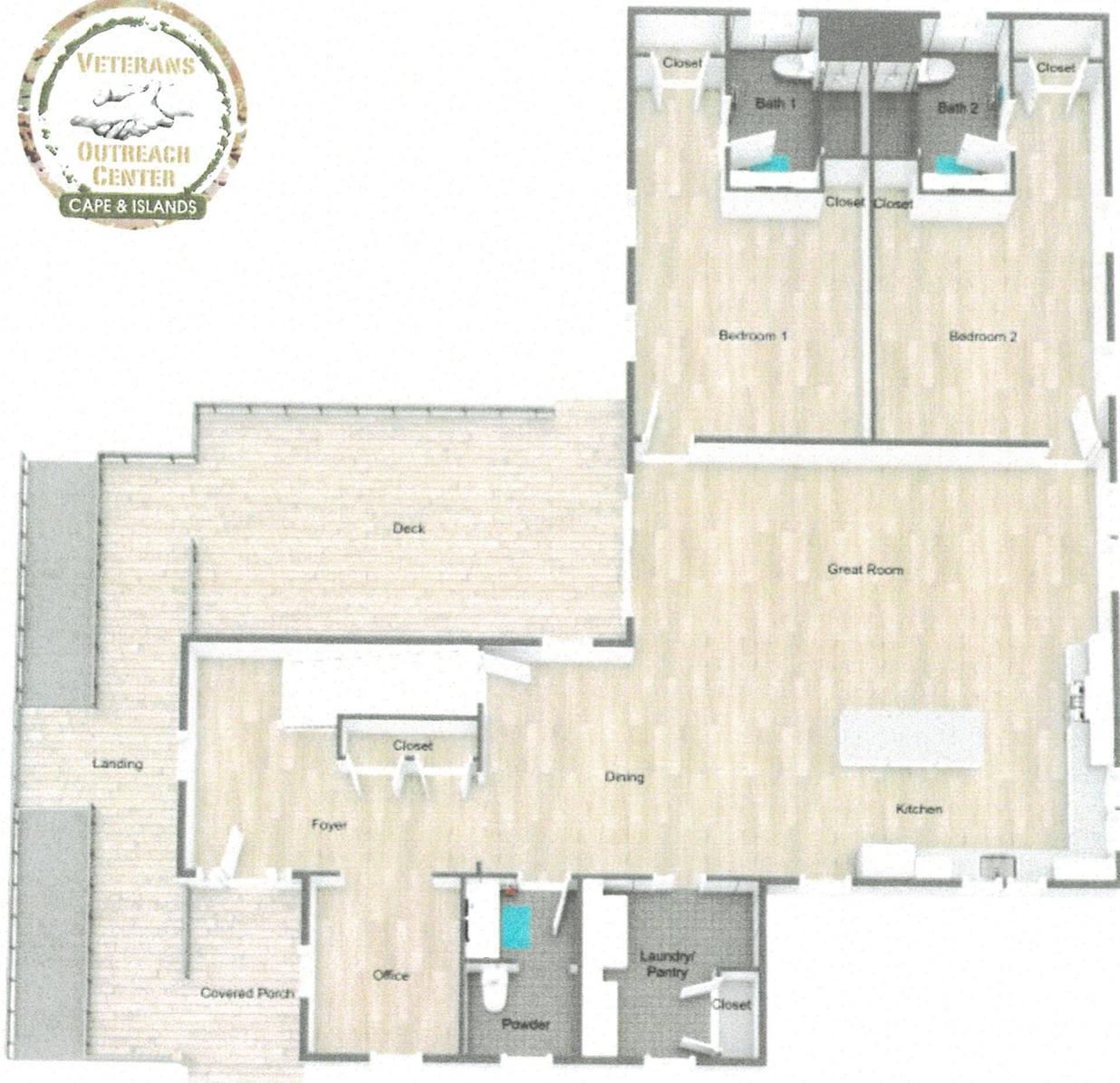
See attachment.



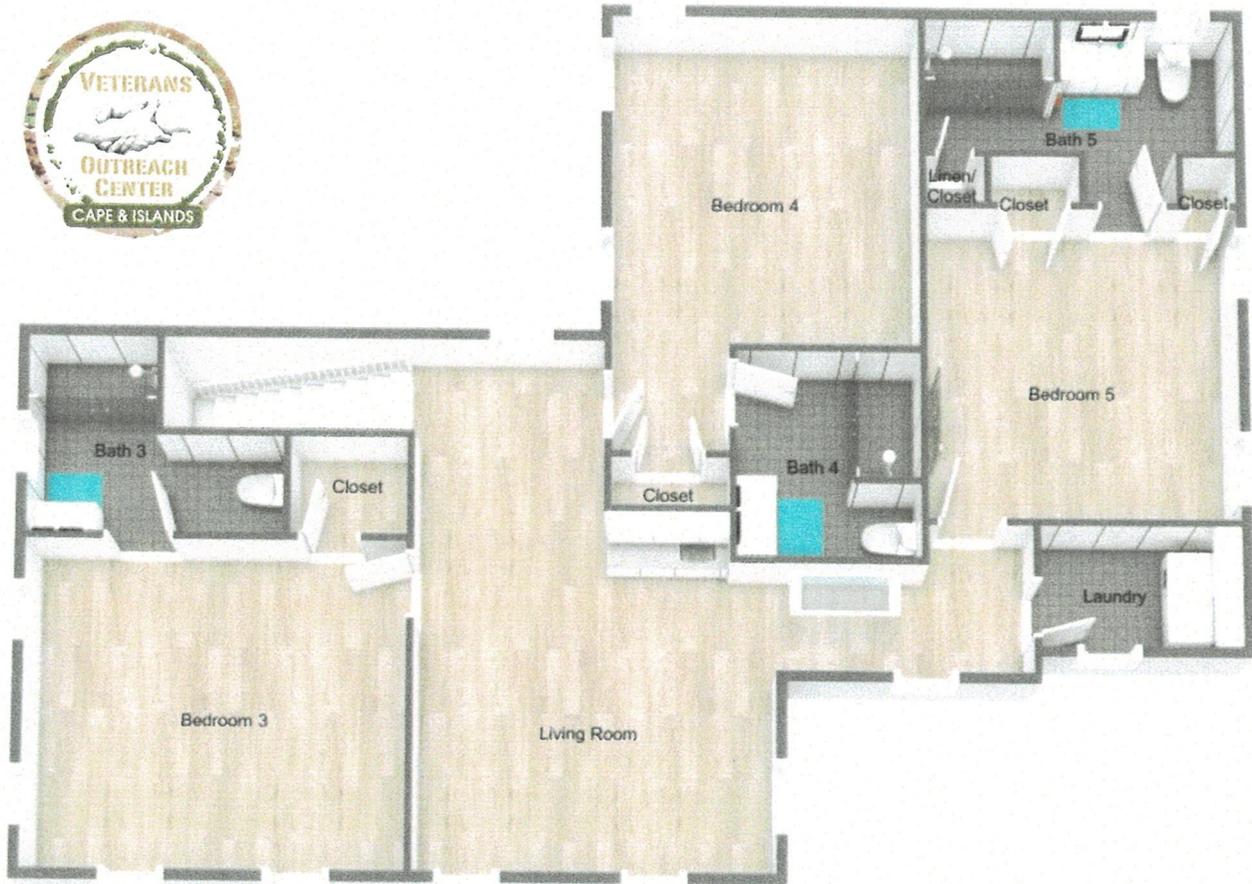
Approved Building Elevation



Approved Floor Plans: First Floor



Approved Floor Plans: Second Floor



Veterans Home in Dennis: Interior Views



Foyer



Case Managers Office



Dining Room



Kitchen



Great Room



Common Room



1st Floor Bedroom 1



1st Floor Bedroom 2



2nd Floor Bedroom 3



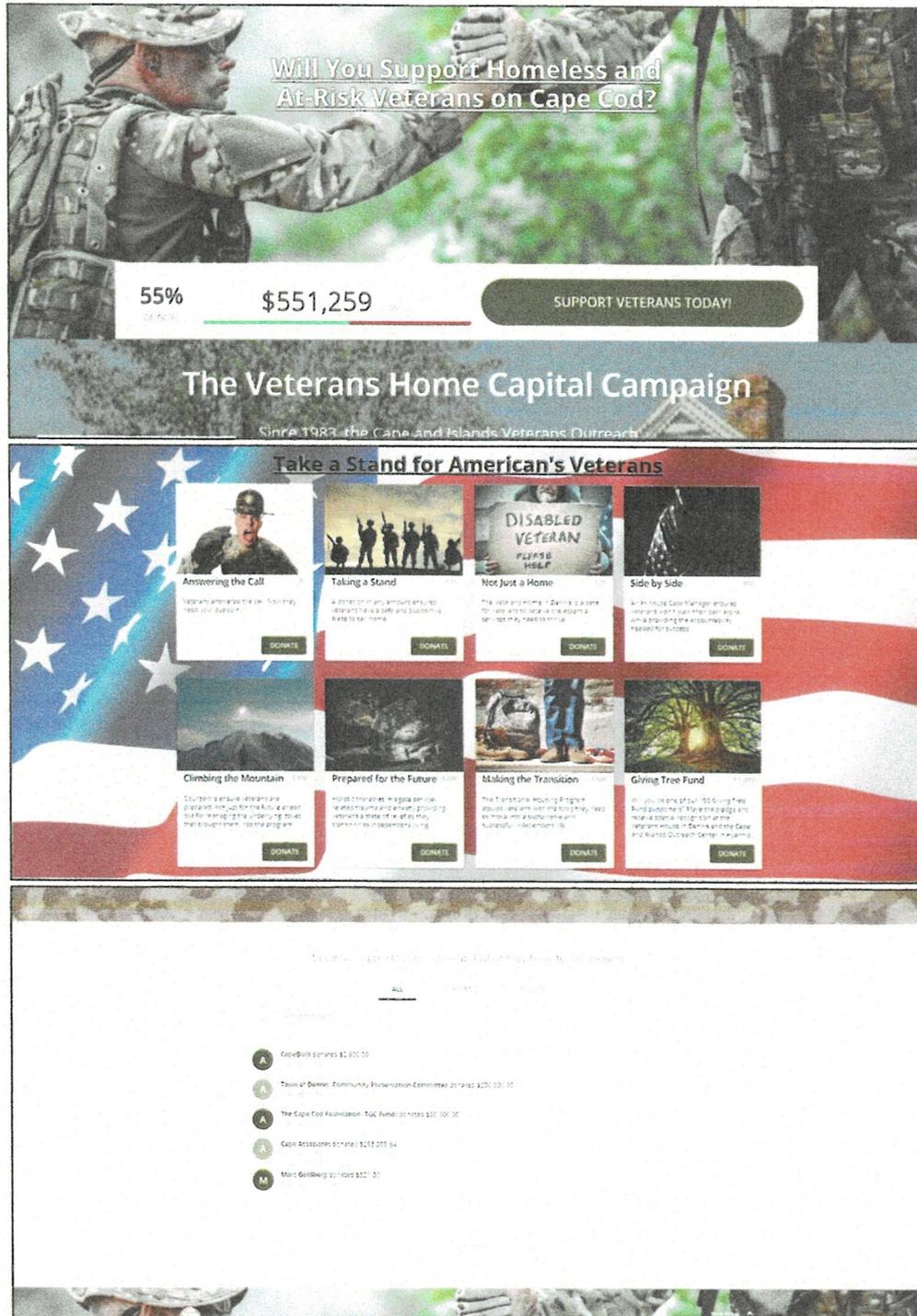
2nd Floor Bedroom 4



2nd Floor Bedroom 5

WWW.CAPEVETERANS.COM/HOMES4VETS

[Campaign Page Screenshots]



Will You Support Homeless and At-Risk Veterans on Cape Cod?

55% OF \$500K **\$551,259** SUPPORT VETERANS TODAY!

The Veterans Home Capital Campaign
Since 1983, the Cape and Islands Veterans Outreach

Take a Stand for American's Veterans

- Answering the Call** Veterans answer the call. You may need your helmet.
- Taking a Stand** A donation in any amount and no obligation to a job and business is hard to come home.
- Not Just a Home** The Cape and Islands in Dennis is a one-of-a-kind and the place where a service member may need to live.
- Side by Side** An In-Home Case Manager ensures veterans with special care needs are able to enjoy the community beyond for success.
- Climbing the Mountain** Our veterans are prepared for the future and are looking for ways to improve their lives through their service.
- Prepared for the Future** Most veterans receive service-related trauma and health, providing veterans a sense of the ability to transition to independent living.
- Making the Transition** The Transitional Housing Program allows veterans with the tools they need to move into a stable, permanent, substance-independent life.
- Giving Tree Fund** If you're one of our 100 Giving Tree Fund subscribers, you'll be able to make a special contribution to the veterans home in Dennis and the Cape and Islands Veterans Outreach Center in Dennis.

Veterans Home Capital Campaign Contribution Form

ALL

- CAPEBVA DONATES \$1,000.00
- Town of Dennis, Community Preservation Committee 01/19/22 \$25,000.00
- The Cape Cod Association, Inc. Fund 01/19/22 \$10,000.00
- Cape Associates 01/19/22 \$10,000.00
- Mark Goldberg 01/19/22 \$10,000.00

Veterans Home Capital Campaign Contribution Form

86.2% of Every Dollar Raised goes toward Programs and Services for Veterans





Veterans Home Capital Campaign Contribution Form

CONTRIBUTION INFORMATION

- I/We are pleased to make a commitment of \$_____ with an enclosed check
- I/We are pleased to make a commitment of \$_____ with a credit card
- I/We are pleased to make commitment of \$1,000 to the Giving Tree Fund!
- I/We prefer to fulfill this gift commitment in the following manner:
 - I/We are pleased to make a Naming Rights commitment in the amount of \$_____
 - Pledge of \$_____ over _____ (1 to 5 years) My/our annual payment will be made on: _____
 - Gift of Stock to be initiated by my/our broker (contact CIVOC for transfer information)
 - My/Our employer will match this gift.
 - I/We have designated an estate plan gift

Visa MasterCard American Express Discover

Credit Card Number _____

Expiration Date _____ CSC # _____

CONTACT INFORMATION

Last Name _____ First Name _____ Middle _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

RECOGNITION INFORMATION

- I/We would like to request the following naming opportunity: _____
- I/We would like to be recognized publicly as follows: _____
- I/We choose to make my/our gift anonymously.

Your signature below indicates that you understand that your contribution to the Veterans Home Capital Campaign will be used to underwrite expenses associated with this campaign that may include capital, endowment, fundraising and operating expenses unless noted. CIVOC is a IRS 501(c)(3) nonprofit organization and contributions are tax deductible to the extent allowed by law.

Signature _____ Date _____

Printed Name _____

Return this Form To: Cape and Islands Veterans Outreach Center – 247 Stevens Street, Suite E, Hyannis, MA 02601



22. Project Budget

The Veterans Home Capital Campaign Construction Budget By Individual Contractors

Veterans Home Capital Campaign Construction Budget

As Of: 4/21/2020

Construction Division	Vendor	Retail Value	Net Cost	Net Donation
Drywall Materials	L & M Drywall LLC	\$18,798.00	\$0.00	\$18,798.00
General Requirements	Cape Associates, Inc.	\$72,541.00	\$66,806.00	\$5,735.00
Demo & Site Work	Cape Associates, Inc.	\$77,723.00	\$47,064.00	\$30,659.00
Concrete	Cape Associates, Inc.	\$52,090.00	\$49,215.00	\$2,875.00
Metals	Cape Associates, Inc.	\$1,435.00	\$1,435.00	\$0.00
Carpentry	Cape Associates, Inc.	\$390,989.00	\$240,147.00	\$150,842.00
Thermal Protection	Cape Associates, Inc.	\$64,231.00	\$58,999.00	\$5,232.00
Windows, Doors & Glazing	Cape Associates, Inc.	\$28,623.00	\$28,623.00	\$0.00
Finishes	Cape Associates, Inc.	\$113,303.00	\$54,651.00	\$58,652.00
Specialties	Cape Associates, Inc.	\$5,705.00	\$5,705.00	\$0.00
Equipment	Cape Associates, Inc.	\$13,819.00	\$2,291.00	\$11,528.00
Mechanical	Cape Associates, Inc.	\$100,589.00	\$100,589.00	\$0.00
Electrical	Cape Associates, Inc.	\$37,523.00	\$37,523.00	\$0.00
Construction Contingency	Cape Associates, Inc.	\$23,000.00	\$23,000.00	\$0.00
Interior Finish Trim Installation	Traditional & Synthetic Millwork	\$8,985.64	\$0.00	\$8,985.64
Total Values		\$1,009,354.64	\$716,048.00	\$293,306.64



25. Sources and Uses of Funds

The Veterans Home Capital Campaign

The Veterans Home Capital Campaign Financial Snap Shot		
As Of: 4/21/2020	Committed	Notes
Construction Related Funds		
Construction In-Kind Donation Value	\$ 293,306.64	Value of in-kind donations from vendors/ contractors
Cash Donations	\$ 7,186.00	Cash donations specific to housing projects
Total Cash & In-Kind Value	\$ 300,492.64	
Total Available Funding Sources		
CPC Fund Commitment	\$ 200,000.00	Community Preservation Committee Funds from Dennis
Affordable Housing Trusts	\$ -	Barnstable and Yarmouth Currently
TGC Cash Commitment	\$ 50,000.00	Specific grant for housing project
Available Bridge Financing	\$ 200,000.00	Line of Credit total from Cape Cod Five
Total Available Funds	\$ 450,000.00	
Summary		
Capital Campaign Financial Target	\$ (1,000,000.00)	Total Capital Campaign Target
Total Financial Commitment to date	\$ 750,492.64	Auto-populated from data above
Gap in Financial Target	\$ (249,507.36)	
Targeted Opportunities to Close Gap in Financial Target		
Grassroots Opportunities Average	\$ 10,000.00	\$136,500 - Currently 78 Projected Outreach Donations at an average donation of \$1,750
Grant Opportunites	\$ 100,000.00	\$315,000 - Ongoing Grant Requests: CCS, The Coop, First Citizens
Falmouth Road Race	\$ 2,850.00	\$14,250 - Falmouth Road Race
Naming Opportunities	\$ -	\$530,000 - Includes property and other naming opportunities
Opportunity Portfolio	\$ 112,850.00	
Budget	\$ (1,000,000.00)	These cells are auto-populated from data above
Financial Resources	\$ 750,492.64	
Opportunity Portfolio	\$ 112,850.00	
Current Campaign Status	\$ (136,657.36)	Current financial status of the VHCC with committed and projected financial resources



APPLICATION SUBMITTED BY:

Name of Organization:

Cape and Islands Veterans Outreach Center

Address:

247 Stevens Street, Hyannis MA 02601

Phone Number:

508-778-1590

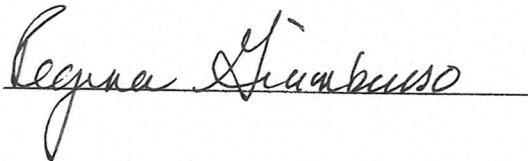
Email:

gina@capeveterans.com

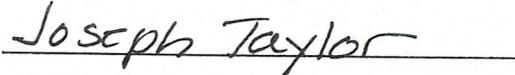
Chief Executive Officer:

Regina Giambusso, Executive Director

Signature:



Name: (if more than one)



Signature:



Name of Organization:

Town of Dennis

Address:

685 Route 134, South Dennis MA 02660

Phone Number:

508-760-6104

Email:

esullivan@town.dennis.ma.us

Chief Executive Officer:

Elizabeth Sullivan, Town Administrator

Signature:

